



Product Manager **IDS, a Constellation Software Company**

The Company

IDS, Integrated Dealer Systems, is the leading provider of complete software solutions for RV, marine, and trailer dealerships.

Innovative software solutions from IDS empower Dealerships with information to effectively manage and grow their business. Our software helps Dealerships to position themselves for growth, financing, acquisition, or IPO. Our customers are among the largest RV and Marine dealerships and we are proud to be their trusted technology partner. We are committed to RV and Marine dealerships and the technology that powers them.

Most dealerships struggle with keeping their operation lean and organized, so we built software that puts all their dealership activities in one place, providing them with an easy way to eliminate inefficiencies and grow their business.

We are looking to hire a Product Manager. In this role you will deliver a complex enterprise-grade ERP solution with local and offshore colleagues. As a Product Manager at IDS, you will be responsible for driving strategy, product development and growth for IDS Product offerings and features.

Responsibilities include:

- Leadership. Drive product strategy and roadmap in conjunction with executive leadership, sales, and marketing.
- Product. Work with R&D leadership to define and deliver on technical product strategy. Assume full ownership of specific products in our suite.
- Prioritization. Lots of good opportunities. Size them up. Make tough choices. Drive the roadmap.
- Documentation. Leverage your industry knowledge to build insightful personas. Create concise yet detailed functional specification documentation, user stories and storyboard.
- Alignment. Evangelize, engage with, and educate marketing, engineering, support, and others across the company. Get inside internal and external clients' heads, understand how they think and what they need.
- Analytics. Get data to support your theories and gut feeling. Conduct cost/benefit analysis to ensure features are worth investing into and will deliver the expected financial value.

Experience/Education Required:

- You've done it before. At least 3 years of Product Management experience in the Dealership software industry. Familiarity with web-based product development methodologies and best practices.
- You have experience with Agile methodologies and familiarity with popular web architectures
- You enjoy rolling up your sleeves. Process logic? Flow diagrams? Detailed functional requirements? You've written those, and secretly love them. Strong analytical and problem-solving skills
- You've got analytic chops. Opportunity assessments and performance monitoring.
- You love executing. The long-term roadmap/strategy is key, but without execution there's no way to get there. You're detail oriented and spend time in the trenches - helping build awesome products and enhancements.
- You're thorough. You turn complex ideas into well-defined, detailed, executable specifications.
- You stick with it. Complicated logic, changes in business direction, iterations. You get it done.
- You're a technology geek. You stay up to date on the latest trends and tools in the technology landscape.



- You work well with others. Cross-functional leadership, communication, collaboration.
- You are passionate about quality and user experience.

Required Education:

- BS degree in Computer Science or equivalent experience

Location: remote for now, but able to work out of Constellation HQ, Markham, ON office

Permanent, Direct Hire Opportunity

If you are interested in this opportunity, please [click here](#) to send a resume to our HR team.